$18B GLOBAL BANK

Savings with Swimage: Over $31.2 Million

ENCRYPTION CONVERSION

PROJECT DESCRIPTION

One of the largest global banks approached Swimage in need of an efficient, secure, and reliable method to convert encryption for 350,000 international systems.

PROJECT REQUIREMENTS

- No data can ever be left decrypted & unsecure
- End-to-end zero touch automation throughout encryption conversion process

PROJECT PROPOSAL

- Ensure that no data is left vulnerable
- Use Swimage Encryption Converter with the double layer encryption process
- Use Swimage Splashlock to lock & protect systems from any interruptions during the conversion process

APPROACH & SOLUTION

- Use Swimage to migrate all PCs off of the old encryption & replace with the desired encryption
- Keep all data secure throughout the process
- Push execution through SCCM
- Run the process overnight to eliminate user interruption
- Allocate a small team to manage the project

EXTRAORDINARY RESULTS

- All data remained secure throughout the process
- The project was complete with minimal user interruption
- The average conversion time per PC was less than 2 hours
- Only a handful of technicians were required
- Saved approximately $12 million in hardware costs
- Reduced user downtime by over 4.9 million hours
- Reduced tech costs by over $30 million