



## CASE STUDY

# \$12B HEALTHCARE ORGANIZATION

*Savings with Swimage: \$6,300,000*

OPERATING SYSTEM MIGRATION  
&  
ENCRYPTION CONVERSION



### PROJECT DESCRIPTION

Large healthcare company approached Swimage in need of an efficient method to migrate 40,000 PCs, remove an outdated encryption product, and upgrade all PCs to Windows 10. The solution also needed to handle all future updates, PC replacements, and the new encryption technology.

### PROJECT REQUIREMENTS

- HIPAA Compliant
- Windows 7 to Windows 10
- Laptops and desktops
- Encrypted with DDPE
- Integrate with Ivanti
- 10,000 reimage to IGEL
- 10,000 PC replacements
- 20,000 Windows migrations
- 55 different hardware models
- Complex applications & application matching rules
- Required minimal downtime



## CASE STUDY

### PROJECT PROPOSAL

- Apply an updated & customized image
- Protect and migrate all data & settings
- Determine if the system is moving to Windows 10 or IGEL
- Reinstall all supported applications
- Discover & repair issues before the migration starts
- Ensure the PC is fully encrypted once completed
- Complete project in 12 months
- Allow users to self-migrate

### EXTRAORDINARY RESULTS

- Reduced deskside support cost by \$6,300,000
- Completed project on time & under budget
- Migrated all PCs in scope
- Averaged more than 200 PCs per day
- Restored all data and settings for all users (no data loss)
- Reinstalled all applications
- Improved end user experience by reducing the post-migration setup & configuration
- Left behind an improved process for future migrations

### APPROACH & SOLUTION

- Use Swimage to automate and streamline the migrations
- Use Ivanti for asset management, software distribution, & self-service portal
- Setup a portable NAS for offices where a distribution server is not available
- Streamline the app install process to accommodate app requirements
- Deploy the majority from an either an Ivanti server or NAS for all deployments
- Have available an offline and remote process if needed
- Track deployments with Swimage reporting



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